



## At NeweggBusiness, We get IT done

NeweggBusiness is a leading provider of a full range of IT products and solutions for small businesses, government agencies, healthcare, educational institutions and system integrators.

Since our founding in 2009, we have been committed to helping our customers extend their IT capabilities by providing a suite of computing products, networking solutions, data management & storage, communications and secure cloud hosting services. Our customers have reacted favorably to our commitment by helping us achieve double digit growth every year since our founding.



### NeweggBusiness.com



## Why NeweggBusiness?

Our goal is to be the best place for our customers to learn, search, buy and manage all of their information technology needs.



#### It's All About Execution

Our value proposition rivals that of others who focus on larger, enterprise-class customers.

## Deliver

We deliver our products through one of the most sophisticated international supply chains in the world.

# Support

We support our customers with an award winning customer service team who have independently been called "legendary." 1

# Offer

We offer an extensive assortment of over 170,000 products from some of the biggest and best brands in the world.

# Leverage

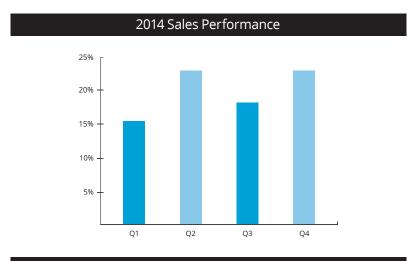
We leverage the brand recognition of our parent company, extending the promise of Newegg.com.

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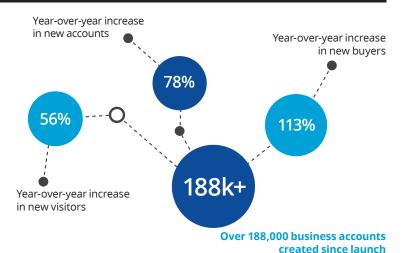
<sup>1</sup> Jennifer Jolly, "Gifting gadgets this season? Shop these sites and save," USA Today, December 2, 2014.

## By the Numbers

At NeweggBusiness we outpaced our closest competitors by more than twice their growth rate.



#### Customer Engagement



In 2014 NeweggBusiness dominated key competitors with a 33% market share in unique visitors.

#### Online Share Of Unique Visitors\*

January-November	2013	2014
NeweggBusiness	13%	33%
PC Connection	22%	18%
CDW.G	19%	16%
Insight	18%	14%
TigerDirect Business	12%	10%
Best Buy For Business	14%	8%
PCM	2%	1%

### Our Focus On The Customer Is Paying Dividends





**40%+** growth in e-mail subscribers



55%+ increase in site traffic





**22%** increase in orders



93% increase in new customers

\*According to Compete.com December 2014 Data.

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## **Our Marketing Vehicles**

We work creatively and collaboratively with our partners to create demand through a variety of highly effective programs designed to meet our mutual goals and objectives.





#### **Our Customers**

We are focused on servicing 5 million small businesses, government agencies and educational institutions that spend \$37 billion in IT products annually.



**Small Businesses** 



**Educational Institutions** 



**Healthcare Providers** 



**System Integrators** 



Value-Added Resellers



#### **Our Featured Partners**









































#### And many more.



Scan to see a complete list of our partners.

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Scan to visit: NeweggBusiness.com